



Newsletter: May 2010

Dear Client,

Now the rush is almost over for last minute Band 3 units the amount of NHS work required from laboratories is once again falling back to its usual low level.

Most of the English Laboratory industry finds this 'feast and famine' regime one of the worst aspects of the new contract to manage.

The Steele Implementation Programme Board has the responsibility for ensuring the outcomes highlighted in the Steele report can be piloted. The NHS set up a Pathway and Quality workstreams to evaluate different initiatives and indicators to Routine care, advanced care and urgent services. I do hope that a more sophisticated approach will be developed for the delivery of advanced care services on the NHS so that we can return to providing long term restorations and practitioners and technicians can be properly paid for providing appropriate care to patients who need it.

Phoenix will be implementing a price rise from next month though I am pleased to announce that **it will be only 2% overall**. Some items have increased significantly; especially materials and systems sourced from Europe and these will carry a slightly higher increase.

Mark Jones, our acrylic manager will be leaving this month and moving 'up north'. I know he regularly speaks to many clients and practices. I hope you will join me in wishing him every success in the future.

A handwritten signature in blue ink that reads "D. Smith".

David Smith – Managing Director

